

ENHANCE YOUR CAREER BOOST YOUR BUSINESS WEEK 1



Powering the Region's Real Estate Industry

NORTHWEST
MULTIPLE LISTING SERVICE®

REGISTER NOW FOR BOTH SESSIONS FOR \$50

NWMLS and TCRA are inviting new and existing brokers to attend CAREER BOOST Week 1! Come enhance your career and boost your business! Learn from some of the best in the business, NWMLS leadership and our outstanding affiliate members. The Career Boost 1 offers training on building relationships, marketing, technology, listing presentations, showing properties and the appraisal process. NWMLS will be holding clock hour classes; Transaction Desk I: Foundations (Purchase & Sale Agreements), Transaction Desk II: Advanced Features (Listing Agreements) & Current Topics in NWMLS Forms.

1

TUESDAY, FEB 7 8:30-4:30

8:30-12:00 Building Relationships
12:00-1:00 Lunch
1:00-4:30 Marketing & Technology

3

THURSDAY, FEB 9 8:30-4:30

8:30-12:00 Listing Presentations
12:00-1:00 Lunch
1:00-2:30 Showing Properties
2:30-4:30 Appraisal Panel

2

WEDNESDAY, FEB 8 8:30-4:30

8:30-12:00 NWMLS Transaction Desk I:
Foundations (Purchase & Sale)
12:00-1:00 Lunch
1:00-4:30 NWMLS Transaction Desk II: Advanced
Features (Listing Agreement)
Authenti-Sign/Financial Tools

4

FRIDAY, FEB 10 8:30-12:00

8:30-12:00 NWMLS-Forms and Industry
Update

[REGISTRATION LINK](#)

www.tcra.REALTOR

ENHANCE YOUR CAREER BOOST YOUR BUSINESS WEEK 2



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Please join us for CAREER BOOST Week 2! These three days are packed with industry experts to help you enhance your career and boost your business. You will hear from lenders, title & escrow officers, home inspectors, insurance brokers, home warranty experts, CPA, attorneys and other top producing brokers on how to grow your business and improve your services to your buyers and sellers.

1

TUESDAY, FEB 21 8:30-4:30

8:30-12:00 Financing-Lender Panel
12:00-1:00 Lunch
1:00-4:30 Title & Escrow

2

WEDNESDAY, FEB 22 8:30-4:30

8:30-12:00 Home Inspection
12:00-1:00 Lunch
1:00-2:00 Insurance
2:00-3:00 Home Warranty
3:00-4:30 County Overview

3

THURSDAY, FEB 23 8:30-4:30

8:30-10:00 Taxes
10:00-12:00 Corporations/Sole Proprietorship
12:00-1:00 Lunch
1:00-2:00 Land Development
2:00-3:00 Residential
3:00-4:00 Commercial

[REGISTRATION LINK](#)

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